Governance Risk Assessment System:

Data Analytics to Deter Corruption



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Corruption & Inefficiency in Public Expenditures: Challenges & Opportunities



The Magnitude of the Problem: Huge losses annually due to corruption schemes that go unnoticed at all levels of government.



Reality Check: Generally, governments lack tools and the capacity to conduct systematic fraud risk assessments, which affect decision-making processes. Their approach is inefficient since it relies on manual analysis that generally uses anecdotal evidence; it also requires too many resources to identify potential risks and does not necessarily build strong cases.

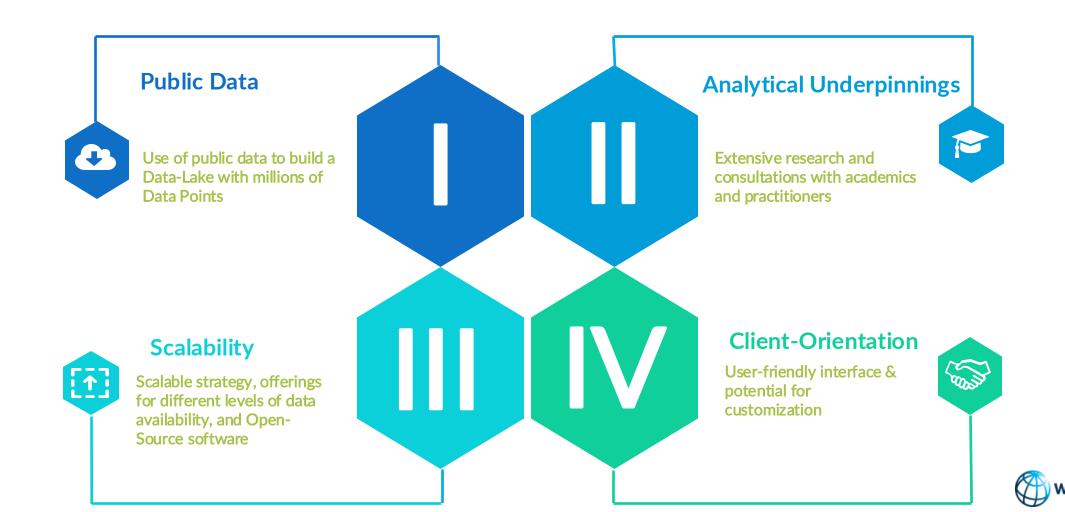


Data Science: Fraud generally leaves traces and Government agencies can use data science to systematically identify public expenditure risks and optimize the allocation of resources. This will optimize the detection of high-risk firms and enable the prioritization of scarce auditing resources.

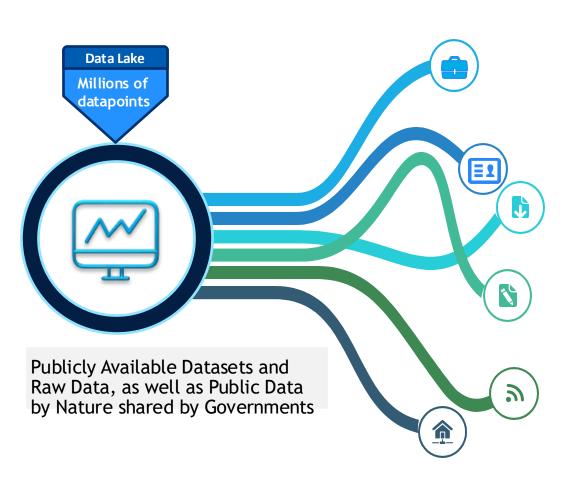


Governance Risk Analysis System (GRAS)

Innovation: System that identifies ~200 red-flags of potential fraud in public expenditures, which has been piloted at three levels of Government in Brazil (State/Municipal)



Large Volume of Public Data: Six types of Data





Contractual Level Data

Over R\$500 billion in public procurement from 12 States and Federal Government



Public Sector Payroll

Payroll of millions of public sector officials



Govt Transfer & Social Benefits

Data on 20 million social program beneficiaries



E-Invoices

Over 15 million electronic invoices from two States



Banned Companies

Data on 30,000 + banned firms on different jurisdictions



Electoral Data

Data from 20 million politicians and 800,000 electoral donations



Online News

Over 30,000 news and reports on fraud and corruption



Corporate Data & Georeferencing

Analyzed over 750,000 firms
Details about 30 million firms (e.g. HQ address, partners, economic sector) & Google Maps reference



Labor Relations

Relations between 4 million firms and 70 million Brazilians

GRAS: Evidence-Based / Scalable / Customizable

Innovation: System that identifies ~200 red-flags of potential fraud in public expenditures, which has been piloted at three levels of Government in Brazil (State/Municipal)



- Partner receiving Government cash transfer
- Partner has a low-salary in another firm or government agency
- Partner is public official with contract in same agency s/he works with
- Firm contributed to political campaign
- Elected Official is partner of a firm that has multiple contracts in same jurisdiction

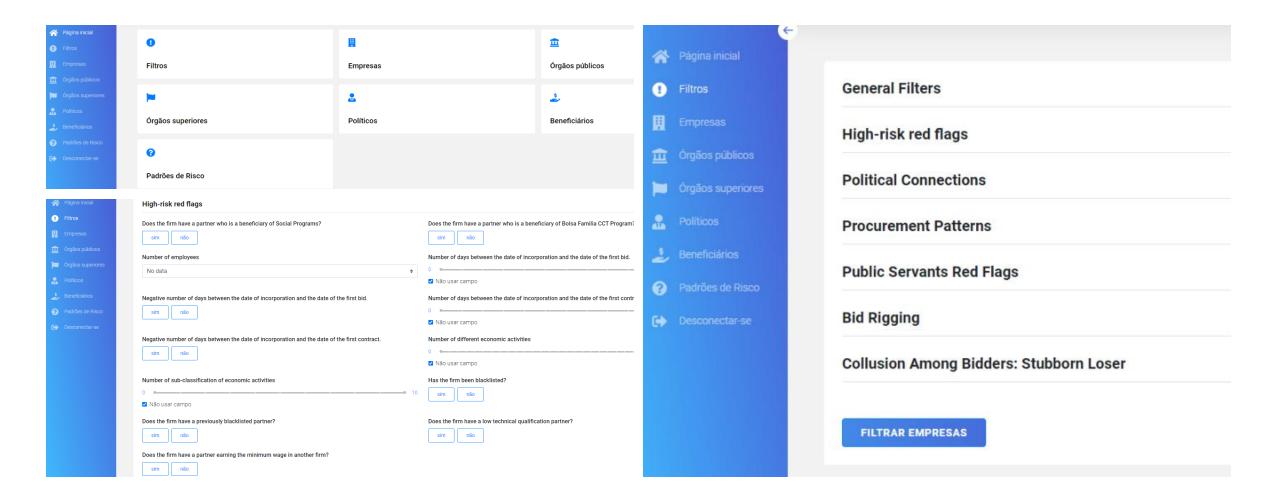
- Banned firm in different jurisdictions has contacts
- Partner has been judicially convicted
- Multiple economic activities
- Date of incorporation vs date of first contract
- Number of registered employees
- HQ located in poor neighborhood

- Winning rates & High-cost overruns
- Consistently participating in processes with low average number of bidders
- High rate of single bidder in competitive tender

- Bidders belong to same corporate group
- Partner of a bidder is employed by another bidder
- · Identical proposals
- High rate of victories vs stubborn loser firm
- Bidders submitted bids using same IP address, HQ, or phone number

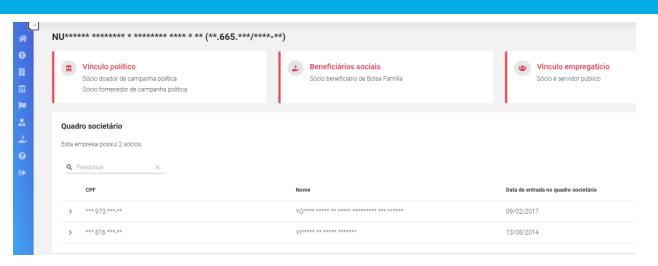
- High expenditures in specific products
- High unit price of specific product
- Outlier/Above average per capita number of specific products

The System





GRAS – Detailed Firm Report





Q Pesquisar

A empresa possui 32 CNAEs, 25 classes, 17 grupos e 10 divisões. A CNAE (Classificação Nacional de Atividades Econômicas) é código que categoriza de maneira hierárquica as atividades econômicas de uma empres classificação mais abrangente possível, seguindo do grupo, da classe e, então, do próprio CNAE, que fornece o ramo de atuação da empresa da maneira mais específica possível.

	- Codaroar					
	CNAE	Descrição do CNAE	Nome da classe nao especificados anteriormente	Nome do grupo construção	Nome da divisão	
>	4641903	Comércio atacadista de artigos de armarinho	Comércio atacadista de tecidos, artefatos de tecidos e de armarinho	Comércio atacadista de produtos de consumo não alimentar	Comércio por ataca automotores e mot	
>	4646002	Comércio atacadista de produtos de higiene pessoal	Comércio atacadista de cosméticos, produtos de perfumaria e de higiene pessoal	Comércio atacadista de produtos de consumo não alimentar	Comércio por ataca automotores e mot	
>	4322302	Instalação e manutenção de sistemas centrais de ar condicionado, de ventilação e refrigeração	Instalações hidráulicas, de sistemas de ventilação e refrigeração	Instalações elétricas, hidráulicas e outras instalações em construções	Serviços especializa	
>	4313400	Obras de terraplenagem	Obras de terraplenagem	Demolição e preparação do terreno	Serviços especializa	
>	4651601	Comércio atacadista de equipamentos de informática	Comércio atacadista de computadores, periféricos e suprimentos de informática	Comércio atacadista de equipamentos e produtos de tecnologias de informação e comunicação	Comércio por ataca automotores e mot	
>	4330401	Impermeabilização em obras de engenharia civil	Obras de acabamento	Obras de acabamento	Serviços especializa	

Sócio servidor público

Q Pesquisar X

CPF do sócio servidor público	Nome do sócio servidor público	CNPJ do órgão	Nome do órgão	Município	UF	Carga horária semanal (estimativa)	Cargo	Salário médio
.816._**	V ***** ** ***** ******	**.394.***/****	M ****** ** ****	RIO DE JANEIRO	RJ	40	Assistente social	R\$ 73.026,00

Sócio doador de campanha

Q Pesquisar

CPF do sócio doador	Nome do sócio doador	Valor da doação	CPF do candidato	Nome do candidato	Ano	Partido	Cargo	Valor da doação	Município	Eleito
.816.	V ***** ** *****	R\$ 460,00	***39.***-**	AR*** ***** ********	2012	PTN	VEREADOR	SAO GONCALO	RJ	0

Sócio fornecedor para campanha

Q Pesquisar

CPF do sócio fornecedor	Nome do sócio fornecedor	Valor da contratação	CPF do candidato	Nome do candidato	Ano	Partido	Cargo	Valor da doação	Município	Eleito
.973.-**	YO**** ****** *** ******	R\$ 250,00	***.394.***-**	MA*** *** ***** **** ** *****	2014	PMDB	DEPUTADO ESTADUAL		RJ	0

Padrão de risco sócio beneficiário de programa social

Q Pesquisar X

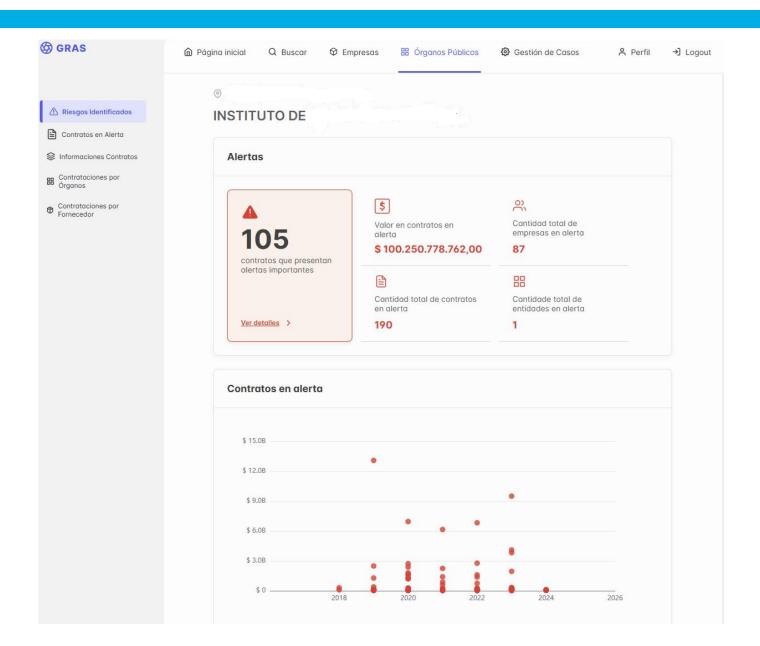
CPF do sócio beneficiário	Sócio beneficiário	Beneficio
*** 973 *** **	ΛΟ**** ***** ** ***** ****** *** *****	Bolsa Família

Ganhadora de top loser

Q Pesquisar

CNPJ da top loser	Nome da top loser	Número de vitórias sobre esta top loser	Frequência de vitórias sobre esta top loser	Valor total vencido sobre esta top loser	Significância valores sobre esta top loser
.455.*/****	L ** ****** *****	1	1	R\$ 4.548.000,00	
.978,*/****	TA**** ******* * ******	1	1	R\$ 4.548.000,00	

GRAS – Detailed Organization/Ministry Report



Red Flag Report:

- Number of Contracts with critical red flags
- Value of contracts
- Direct link to reports for each Contract

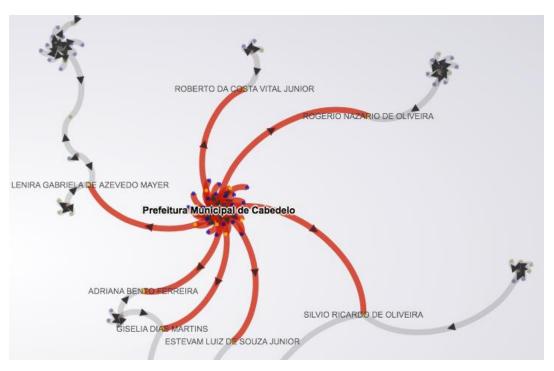


The System: Detailed Georeferenced & Network Analysis

Georeference of firms: R\$ 200M in proposals and no contracts

Network Analysis: Potential Conflict of Interest







Results and Expected Impact

Results

Identified over 420 firms that won bids against companies which have a high likelihood of being shell companies and reflecting potential bid rigging.

Identified 857 companies that won bidding processes against firms that have at least one partner in common.

450 firms whose partners are beneficiaries of the conditional cash transfer program *Bolsa Família*, and potentially strawmen.

Identified more than 500 firms who are owned by public servants working at the same governmental agency that has executed the contract



Expected Impact

Savings for identifying risks and improve public spending & More evidence to formulate cases against potential fraudulent firms

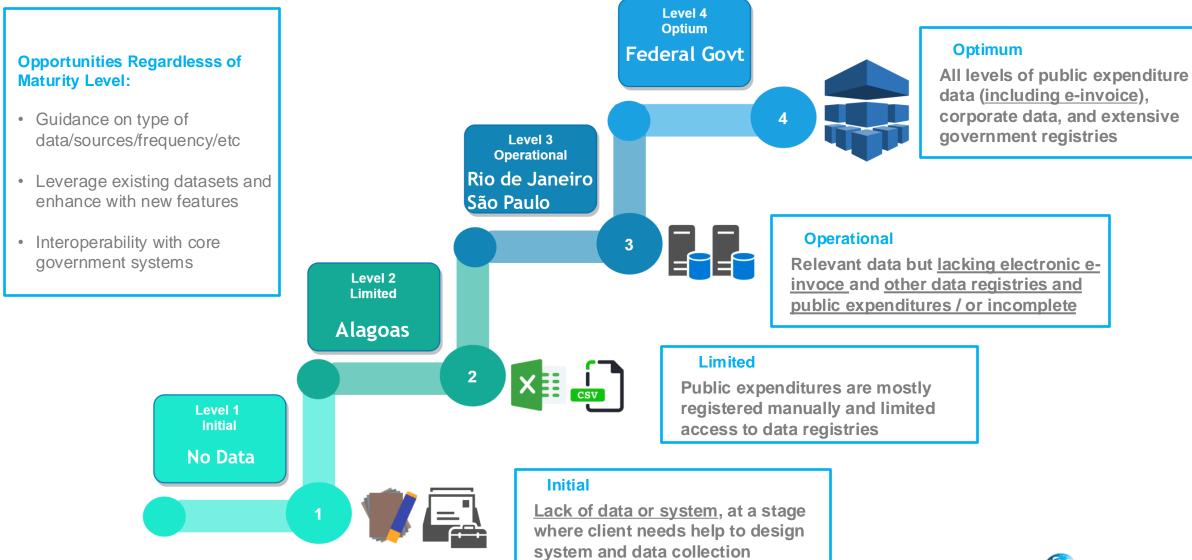
Use of Evidence for Decision-making & a potential "race to the top"

Positive signal to the market and companies to increase participation and competence in public bids

Increased Transparency of public expenditures and procurement processes

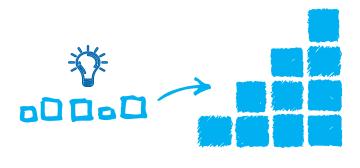


Scaling-up Data Requirements





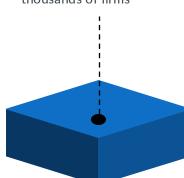
Use Cases: Current & Future





Governance Risk Analysis System:

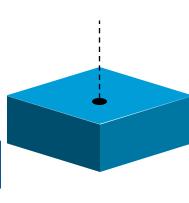
~200+ red-flags from millions of public procurement processes and thousands of firms





Tax Evasion:

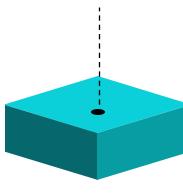
Detection of shell companies being used to avoid statelevel taxation – carousel fraud





Analytical Work:

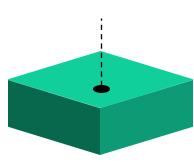
Identify patterns in Public Expenditure





Preemptive Procurement:

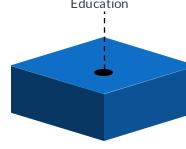
Teams access the system to assess firms to be hired with before contract is awarded





Public expenditure Patterns:

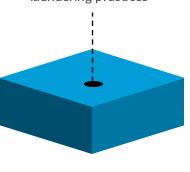
Report inefficiencies of key government institutions. Sectoral analysis using Einvoice in Health and Education





Money Laundering:

Use of network analysis to identify potential money-laundering practices





Moving Forward: Data Environment Assessment



 The GRAS Report provides an overview of the Analytical Framework, the datasets, and the key variables required to build it.

 The GRAS Report presents the Data Environment Assessment, which is the first step to analyzing a country's data and check the feasibility of implementing GRAS.

Governance Risk Assessment System (GRAS): Advanced Data Analytics for Detecting Fraud, Corruption, and Collusion in Public Expenditures

